

### **MTU Maintenance signs multiple contracts at Zhuhai Airshow**

Zhuhai, November 7, 2018 – MTU Maintenance Zhuhai signed a number of agreements at the Zhuhai Airshow in China this morning. The first was a five-year agreement with longstanding customer Hainan Airlines for V2500 MRO services. Hainan Airlines and MTU Maintenance Zhuhai have worked together on CFM56 engines for well over ten years and are now expanding their cooperation to include the V2500 engines powering the airline's A320 fleet.

Furthermore, MTU Maintenance Zhuhai committed to supporting China Southern Air Leasing Company with V2500 teardown and material management services. Cooperation was also intensified with joint venture partner China Southern Airlines, with commitments to providing training for China Southern maintenance and engineering staff regarding on-site repairs. This benefits both parties equally: it enables China Southern to improve its competencies in this area, and MTU Maintenance Zhuhai gains additional flexibility to serve other customers with on-site and AOG support.

Beyond the agreements signed today, contracts were signed with both Vietnam Airlines for V2500 engines and VietJet Air for their CFM56-5B engines earlier in the year. These are MTU Maintenance Zhuhai's first contracts in Vietnam and a significant milestone in becoming the market leader in Asia.

In total, the above mentioned contracts are estimated to have a value of over 500 million US dollars.

MTU Maintenance Zhuhai is located in Zhuhai's free trade zone and benefits from its proximity to Hong Kong, Guangzhou, Shenzhen and Macao. Service teams can be dispatched to the customers in the region in no time. The Zhuhai shop has an advanced machinery and performs 80% of parts repairs in-house. MTU Maintenance Zhuhai serves customers from China, Asia and around the world and has completed 2,500 shop visits in 17 years of operation. In addition to China Southern, the facility serves over 70 customers, including International Aero Engines, All Nippon Airways, as well as Chinese Shenzhen Airlines and Xiamen Airlines. Last year, over 50 percent of the engines sent in for a shop visit came from airlines based outside of China. The company employs a workforce of around 850 qualified professionals.



### **About MTU Aero Engines**

MTU Aero Engines AG is Germany's leading engine manufacturer, with core competencies in low-pressure turbines, high-pressure compressors, turbine center frames, manufacturing processes and repair techniques. MTU plays a key role in the new engine market through its partnerships in many international development, manufacturing and sales programs, to which it contributes its high-tech components. One third of the global fleet of passenger airliners relies on components supplied by MTU. MTU is one of the world's top 5 providers of maintenance services for commercial aircraft engines and industrial gas turbines. These activities are combined under the roof of MTU Maintenance. In the military sector, MTU Aero Engines is the lead industrial partner for almost every type of engine flown by the German armed forces. MTU operates affiliates around the globe; its corporate headquarters are based in Munich, Germany. In fiscal 2017, the company had a workforce of some 10,000 employees and posted consolidated sales of approximately five billion euros.

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